# Adoption Determinants of Open Hardware Across Industries

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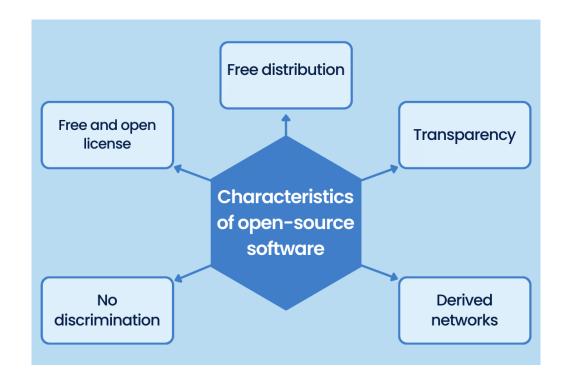
**SFSCON 2024** 

# Introduction

OSS versus OH

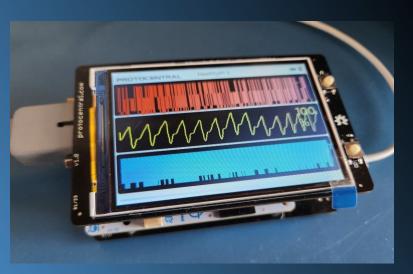
#### **Open-Source Software (OSS)**

- Distributed under a **unique copyright license** that permits **unlimited usage, free redistribution**, access to the **source code**, and the production of **derivative works** (Androutsellis-Theotokis et al. 2011)
- Recently started to be seen as high-quality, safe, and dependable which leads to a gradual increase in adoption (Ro et al. 2024)



OSS Characteristics (Krysik 2023)

# Introduction



ProtoCentral IoT Patient Monitoring



Acorn Rover OH in Precision Farming

#### **Open Hardware (OH)**

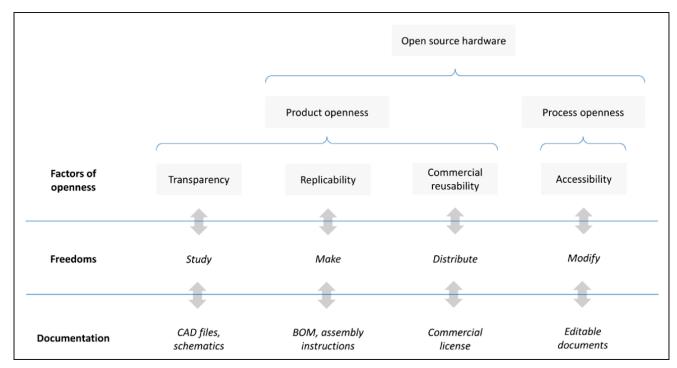
• A "hardware whose **design** is made **publicly available** so that anyone can **study**, **modify**, **distribute**, **make** and **sell** the design or hardware based on that design"(*Open-Source Hardware Association*, 2020)

#### Healthcare

• First wave of OH adoption

**Specific Needs** 

- Agriculture
- Maturity-Level of Projects
- Similar Input Materials



#### Forms of openness involved in OH (Bonvoisin et al. 2017)

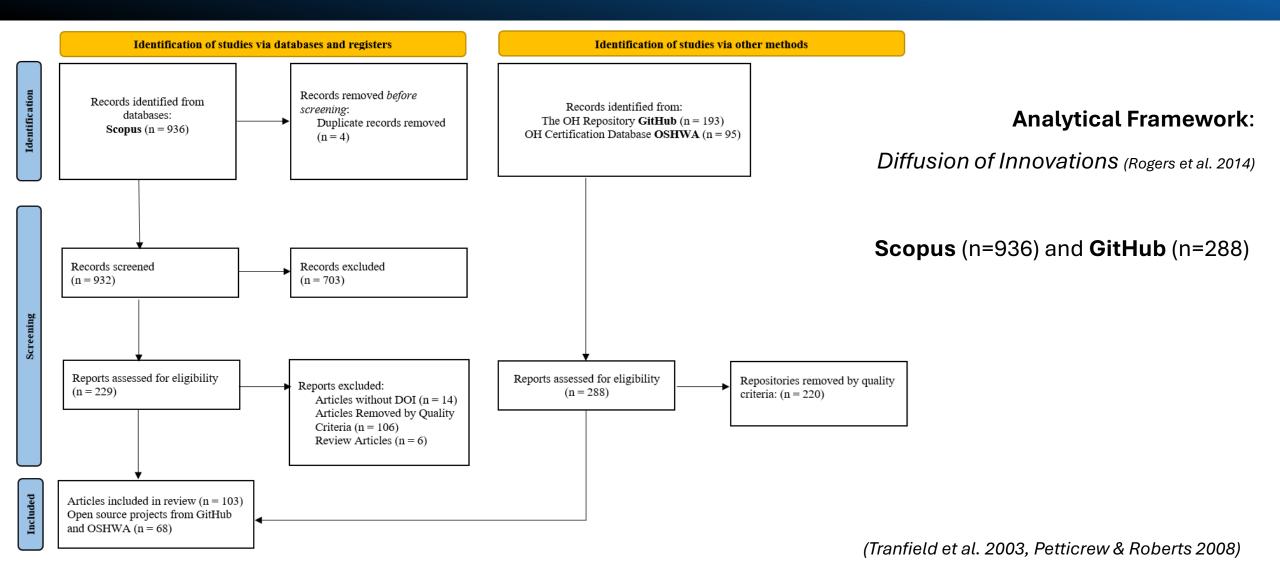
# **Research Questions**

**RQ1:** What are the primary **challenges** and **motivations** that influence the **adoption of OH technologies** across different sectors, particularly agriculture and healthcare?

RQ2: Do real-world applications of OH reflect the principles highlighted in the scientific literature, and what **factors drive** their successful implementation and diffusion?

# Methodology: Systematic Literature Review

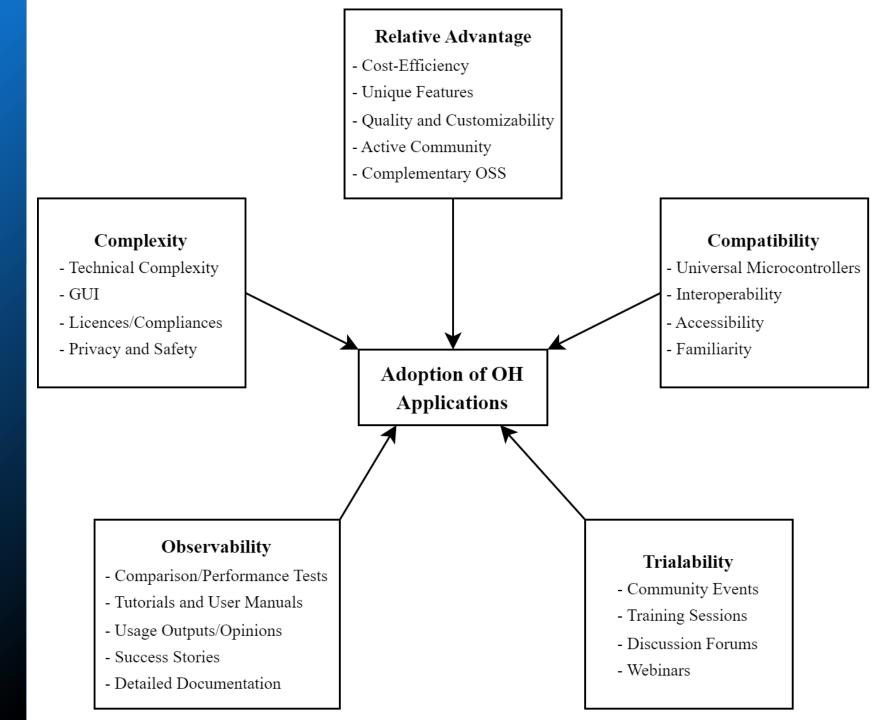
PRISMA guidelines for the study (Page et al. 2021)



## Findings (RQ1)

### Five Main Constructs Emerging from the SLR

Note: Little reference to community management



## Findings (RQ1)

#### Industry-Specific Adoption Characteristics

Healthcare vs. Agriculture

### Healthcare

- Emphasis on patient safety, legal compliance, efficacy (Moritz et al. 2018; Carpentier 2021)
- More strict regulatory requirements (Ruiz-Zafra et al. 2023; Farre et al. 2022)
- **Centralized** Supply Chain (*Hildebrant et al. 2021*)
- Government Funding (Vázquez-López et al. 2023)

### Agriculture

- Cost-efficiency, compatibility with existing farming devices (Emmi et al. 2023)
- Fewer regulatory challenges compared to healthcare (Tzerakis et al. 2023; Da Cunha & Neto 2017)
- **Decentralized** Supply Chain (Mesas-Carrascosa et al. 2015)
- **Private Investment** (Da Cunha & Neto 2017)

### Real-world Impact of OH Projects (RQ2)

Comparative Analysis of GitHub Projects (n=68)

Impact is correlated with number of constructs

Difference-maker: Community management



- Most Stars vs. Less Stars (Ariza and Pearce, 2022, Jarczyk et al. 2014)
- Importance of trialability and observability

# Conclusions

# Recommendations for OH Adoption

#### **Clearly reflected in the literature:**

- Relative Advantages: Leverage complementary OSS and active communities
- **Complexity**: Simplify complexity with GUIs, license specifications, assemble tutorials, and training sessions
- **Compatibility:** Ensure compatibility via universal interoperability of devices
- **Trialability and Observability:** Showcase detailed documentation, comparison tests, and community engagement

#### Emerging needs also confirmed by real-world cases:

- Pay more attention to **community management**
- Having only relative advantages is not enough for adoption
- Sides of actors are muddy in OH projects

# Thank you for listening!

**SFSCON 2024** 

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